

OUTPATIENT PULMONARY SERVICES



Diamond's Behavioral Health experience enhances the development and management of specialty clinical services that have a correlation with mental health issues. By offering a continuum of care through outpatient pulmonary services, Diamond can help hospitals expand services while better serving their communities.

OUTPATIENT PULMONARY SERVICES

Lung Disease claims more than 300,000 lives in America every year and is the third leading cause of death in the United States. The direct and indirect economic cost attributable to lung disease totals billions annually.

Hospitals have a unique opportunity to develop cost effective Outpatient Pulmonary Services to the communities served. The program focuses on a multidisciplinary team, exercise conditioning, strength training, and activities of daily living, education and emotional support for pulmonary patients.

APPROPRIATE CONDITIONS

Conditions appropriate for Outpatient Pulmonary Services are:

- ◆ Asthma
- ◆ Chronic Bronchitis
- ◆ Asthmatic Bronchitis
- ◆ Emphysema
- ◆ COPD
- ◆ Lung Cancer
- ◆ Lung Transplant / Resection
- ◆ Occupational and Environmental Lung Diseases

MULTI-DISCIPLINES UTILIZED

The Treatment Team may consist of the following disciplines:

- ◆ Referring Primary Care Physician
- ◆ Medical Director
- ◆ Physical Therapy
- ◆ Occupational Therapy
- ◆ Respiratory Therapy
- ◆ Behavioral Health
- ◆ Social Services
- ◆ Dietary

COURSE OF TREATMENT

Each patient receives an individualized treatment plan developed through a joint effort between the patient and the healthcare professionals providing their treatment. A physician oversees all patient care from start to finish.

EXPECTED BENEFITS

Individuals who receive Outpatient Pulmonary Services often have a better quality of life. They are able to do more for themselves and be involved in the many activities of life. They are able to breathe better, increase their strength and endurance, decrease their anxiety and/or depression, prevent hospitalizations and reduce medication costs.

EXPECTED OUTCOMES

- ◆ Increased physical conditioning
- ◆ Improved quality of life
- ◆ Reduced hospital re-admissions
- ◆ Reduced length of stay when hospitalized
- ◆ Reduced medication costs

QUALITY THROUGH SERVICE

Diamond helps hospitals:

- ◆ Develop high quality clinical services
- ◆ Obtain a decrease in contractual adjustments
- ◆ Establish a cost effective service
- ◆ Create a continuum of care
- ◆ Expand outpatient services
- ◆ Meet a community need
- ◆ Provide a state-of-the-art service

EXAMPLE CAH MODEL

Proforma Statement of Income:
3 days at 70% of 8 Patient Model ADC 5.6

Based on the above information, this type of program could potentially generate revenues between \$400,000-\$500,000 and an estimated contribution margin of \$60,000 - \$100,000.