

Cardiopulmonary Rehabilitation (CPR)

Combining cardiac, pulmonary and behavioral health for optimal outcomes

Pulmonary Rehabilitation focuses on exercise conditioning, strength training, activities of daily living, education and emotional support for pulmonary patients. Treatment is offered for chronic obstructive and restrictive pulmonary diseases.

Cardiac Rehabilitation is designed to optimize patients' physical, psychological and social functioning through exercise conditioning, strength training, diet, relaxation, education and emotional support.

Revenue Projections

Acute Care Hospital

At an ADC of 10-12, our CPR program generates gross revenue of between \$2,000,000- \$3,000,000, with an estimated contribution margin of \$70,000 - \$200,000.

Critical Access Hospital

At an ADC of 5-6, our CPR program generates gross revenue of between \$750,000- \$1,000,000, with an estimated contribution margin of \$60,000 - \$100,000.

Benefits to Hospitals

- Utilizes a "turn-key" approach - Diamond provides program design, development and operation
- Operates with minimal start-up costs and certificate of need is not required
- Offers positive cash flow and increased contribution margin
- Reduces hospitalizations, Emergency Department visits and length of stay
- Utilizes a flex-service-delivery model to maximize productivity per CMS' 2017 unbundled billing protocol
- Exceeds AACVPR, CMS and The Joint Commission requirements and mandates
- Reduces the potential for CMS penalties and rate reductions (readmissions)

Also for Critical Access Hospitals:

- Achieves a decrease in contractual adjustments
- Expands square footage allocation for cost reporting

OUTCOMES

2018 Outcomes

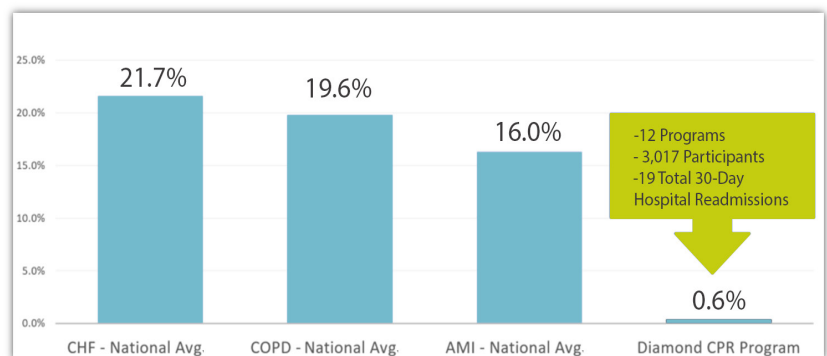
- 457 program graduates
- 0 total 30-day hospital readmissions
- 0% 30-day hospital readmission rate

Cardiopulmonary Rehabilitation (Company-wide)

2013-2018 Affiliated Cardiopulmonary Rehabilitation Programs (12 Programs):

- 3474 program graduates
- 19 total 30-day hospital readmissions
- <1% 30-day hospital readmission rate

2014-2017 Readmission Rate Comparison



Source: <https://www.medicare.gov/hospitalcompare/Data/Data-Updated.html#>